UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

Behalf of All Others Similarly Situated,	No. 04-12263-PBS
Plaintiff,	
vs.))
ANDREW J. FILIPOWSKI, et al.,))
Defendants.)
JAMES F. HOWARD, Individually and On Behalf of All Others Similarly Situated,	No. 06-11072-PBS
Plaintiff,))
vs.))
ANDREW J. FILIPOWSKI, et al.,))
Defendants.	,)
))

DECLARATION OF KEN KEATLY

I, Ken Keatly, declare and state as follows:

- 1. I am over 18 years of age. I make this declaration based upon my own personal knowledge and if called upon, I could and would competently testify to the facts contained herein.
- 2. I work for L.R. Hodges & Associates, Ltd. ("LRH&A"), a private investigation firm licensed by the State of California, Bureau of Security and Investigative, License Number PI 18129. LRH&A provides investigative and consulting services in the area of complex civil litigation. LRH&A has investigated over 650 federal and state securities, derivative, anti-trust and consumer class actions over the last 13-plus years.
- 3. I have been employed by LRH&A for over eight years, and in that time, I have worked on well-over 150 securities class actions, including playing a lead investigative role on the Enron, Qwest, Cisco, Titan Corporation, and Surebeam Corporation securities cases, among many others that have resulted in favorable settlements for our clients. As both Director of Investigations and Case Manager, I manage assignments received from the firm's clients to ensure the development of meaningful results to the extent possible within the resources and opportunities available and appropriate to the specific assignment.
- 4. The law firm of Cauley Geller Bowman & Rudman, LLP retained LRH&A on September 30, 2003 to render investigative services in connection with the <u>divine, Inc. Securities</u> <u>Litigation</u>. Our principal assignment, typical of securities investigations, was to identify, locate, and interview former employees and other knowledgeable third-party witnesses in an effort to develop detailed facts to meet the strict pleading requirements of the Private Securities Litigation Reform Act of 1995.
- 5. A key objective of my job is to ensure that LRH&A executes the most efficient and effective investigation possible for the good of our client and the class. My work includes receiving the assignment from the client, determining the client's needs and objectives, and formulating an investigation plan appropriate to the assignment. Since LRH&A specializes in complex litigations, particularly federal securities actions, formulating an investigation plan

includes a detailed assessment of the defendant entity involved, the specific class allegations, indepth research and analysis of industries and technologies relevant to the defendant company, and understanding the accounting, public disclosures and public financial reporting issues central to the case. As a case manager, I not only interview witnesses, I also oversee the work of investigation staff and personnel, who are actively engaged in identifying and locating prospective witnesses, contacting and interviewing those witnesses, drafting memoranda memorializing their findings (the substance of which is incorporated by our clients into their pleadings), researching various often intricate issues, and maintaining detailed case files of the considerable findings developed in the course of an active investigation. This was exactly the nature of the work that I, and the team I oversaw, performed on the <u>divine</u> securities litigation.

- 6. Securities actions are inherently complex, and the <u>divine</u> case was no exception. divine's business model was very unconventional and involved acquiring myriad different business entities of often widely different types and business models. The acquisitions and terms of the acquisitions were topics of interest in the investigation and remained of interest as divine itself entered into bankruptcy and those assets were divested. Understanding the company's acquisition strategy and subsequent divestitures of those assets required in-depth, intricate research performed by our research staff. The convolutions of divine's business model and acquisition strategy meant that divine had myriad diverging lines of business that ranged from web-hosting to fulfilling magazine subscriptions, as well as less-than-straightforward real estate transactions and property holdings. That one of the company's subsidiaries was involved in a criminal investigation shortly before divine's own entry into bankruptcy added yet another level requiring investigation.
- 7. Fundamental to a securities investigation is the need to identify and locate prospective witnesses who can potentially address the case issues and then contact them in hopes they will participate in an informal interview in which they are under no obligation to participate again, all with the goal of meeting the PSLRA's very stringent pleading standards. When receiving an assignment, we are solely reliant upon our proprietary processes, utilization of

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26 27 sophisticated databases, online and public filing resources and, most importantly, the skill and experience of our personnel who know how utilize these resources. The investigative services performed by LRH&A are billed at varied professional rates based upon the particular tasks performed and services rendered, as well as the skill-level and experience possessed by the investigator. Our team is comprised of personnel with diverse educational backgrounds and professional credentials.

8. The investigator who performed witness interviews with me on the divine case had practical experience investigating multiple litigations of his own, and was a licensed, nonpracticing attorney who had formerly practiced law (and, indeed, has returned to the practice of law). Likewise, our Issues Researchers possess considerable levels of professional experience and educational credentials needed to work on some of the most complex elements of the Enron securities litigation, and have years of professional experience in research and library science; one of these Issues Researchers is also a non-practicing attorney. As indicated above, witness development research is a very critical, detail-oriented and analytical role within our organization, which requires reviewing and assessing the relevance of copious amounts of data derived from diverse databases, as well as managing the development, production and presentation of this data throughout the course of the litigation, which includes tracking and locating new witness leads from witness interviews as the case progresses. Locating subjects is also a very important and often-nuanced task (that can, for instance, require the elimination of numerous multiple subject matches for common names to successfully locate the correct subject). Witness development work is important throughout the duration of a case and is not just used during the period of active outreach to witnesses, but also during the formal Discovery stage of litigation, and typically as a foundation for Rule 26 disclosures. It is a specialized and highly critical role that we have determined through many years of practical experience is best performed by personnel dedicated to the position and capable of performing the detail-intensive and analytical work required within the typically compressed deadlines under which our Our witness development personnel have varied college investigations must be conducted.

degrees, post-graduate work, extensive training and experience, in addition to the skill, tenacity and exactitude vital to this position.

- 9. As part of our investigation (and without the benefit of formal discovery), LRH&A's witness development and research staff identified and located as necessary several hundred witnesses, including former divine employees, as well as subjects with relevant associations to the defendant company and/or individual defendants. Of this potential witness pool, LRH&A made direct contact with over 35 witnesses, resulting in many lengthy and substantial interviews and made overtures or contact attempts to numerous others over the course of our investigation. The objective of these informal interviews was to develop factual information on the myriad complex issues unique to the <u>divine</u> litigation. Through these contacts and interviews, the factual information we developed was drafted into formal investigation memoranda, the substance of which was used in amending the complaint has contributed to the current settlement.
- 10. To perform our investigation and derive results relating to the allegations, LRH&A's witness-development personnel expended 73.4 hours at a rate of \$115.00 per hour to research, identify, and confirm the employment status of certain witnesses, as well as managing and updating an ever-changing witness list to support other investigative team members. Our research staff expended 133.50 hours at rates ranging between \$150.00-\$200.00 per hour to perform research and report on emerging case issues and locating numerous prospective witnesses. The case manager and interviewing investigator expended a combined 231.10 hours at rates between \$150.00-\$225 per hour to perform overall strategizing, planning and execution to contact, engage and conduct interviews with targeted third-party witnesses, and to prepare comprehensive interview summaries and other case reports. These team members were also involved in analyzing key case issues, as well as establishing and executing the joint litigation-investigation team plan, and participating in client briefings. Our administrative support personnel handled various case filing, printing and organizing activity to support the efficient

administration of the case. Our professional services rates are the same for all of the cases that we work whether they are securities cases or other complex litigations. 11. In sum, LRH&A's team members expended 438 combined investigative hours for a total cost to shareholders of \$80,478.56, which includes \$72,817.50 in fees and \$7,661.06 in investigation-related expenses. The overall blended hourly rate charged on this case for all combined services rendered was approximately \$166.25 per hour. 12. I declare under penalty of perjury that the foregoing is true and correct. Executed this <u>/ st</u> day of July, 2008, at San Diego, California.

CERTIFICATE OF SERVICE

I hereby certify that on July 1, 2008, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the e-mail addresses denoted on the attached Electronic Mail Notice List, and I hereby certify that I have mailed the foregoing document or paper via the United States Postal Service to the non-CM/ECF participants indicated on the attached Manual Notice List.

I certify under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed on July 1, 2008.

s/ Ellen Gusikoff Stewart

ELLEN GUSIKOFF STEWART

COUGHLIN STOIA GELLER RUDMAN & ROBBINS LLP 655 West Broadway, Suite 1900 San Diego, CA 92101-3301 Telephone: 619/231-1058 619/231-7423 (fax)

E-mail:elleng@csgrr.com

Mailing Information for a Case 1:04-cv-12263-PBS

Electronic Mail Notice List

The following are those who are currently on the list to receive e-mail notices for this case.

- Bruce S. Barnett bruce.barnett@dlapiper.com,janine.medina@dlapiper.com
- Thomas David Brooks tdbrooks@sperling-law.com
- Joel G. Chefitz jchefitz@mwe.com
- Christopher J. Panos, Trustee of the Sabine, Inc. Liquidating Trust jkoltun@craigmacauley.com
- Joseph Edward Collins joseph.collins@dlapiper.com
- Mayeti Gametchu mgametchu@wolfblock.com,mahall@wolfblock.com
- Ellen Anne Gusikoff Stewart elleng@csgrr.com,elleng@csgrr.com
- James E. Hanlon, Jr hanlonj@howrey.com
- Howard T. Longman tsvi@aol.com
- Kevin J. O'Connor koconnor@wolfblock.com,mahall@wolfblock.com
- David Pastor dpastor@gilmanpastor.com,rkaloutas@gilmanpastor.com,sdurgin@gilmanpastor.com
- Stephanie R. Pratt spratt@segalroitman.com,jstein@segalroitman.com
- David A. Rosenfeld drosenfeld@csgrr.com
- Samuel H. Rudman SRudman@csgrr.com
- Anne R. Sills

asills@segalroitman.com,sgillin@segalroitman.com,tsullivan@segalroitman.com

- Bruce S. Sperling bss@sperling-law.com
- Mary T. Sullivan msullivan@segalroitman.com,jstein@segalroitman.com,sgillin@segalroitman.com
- Marc A. Topaz ecf filings@sbtklaw.com
- Marc M. Umeda notice@ruflaw.com,zimmer@ruflaw.com,umeda@ruflaw.com

Manual Notice List

The following is the list of attorneys who are **not** on the list to receive e-mail notices for this case (who therefore require manual noticing). You may wish to use your mouse to select and copy this list into your word processing program in order to create notices or labels for these recipients.

Guri Ademi

Ademi & O'Reilly 3620 East Layton Cudahy, WI 53110

Shpetim Ademi

Ademi & O'Reilly 3620 East Layton Cudahy, WI 53110

Celiza Patricia Braganca

Sperling & Slater 55 West Monroe Street Suite 3200 Chicago, IL 60603

Michael A. Duffy

Kirkland &Ellis LLP 200 East Randolph Drive Chicago, IL 60601

Eugene J. Frett

Sperling & Slater 55 West Monroe Street Suite 3200 Chicago, IL 60603

John A.D. Gilmore

DLA Piper Rudnick Gray Cary US LLP One International Place, 21st Floor 100 Oliver Street Boston, MA 02110-2600

John F. Hartmann

Kirkland & Ellis LLP 200 East Randolph Drive Chicago, IL 60601

Bruce C. Howard

Law Offices of Robert D. Allison 122 South Michigan Avenue 1850 Chicago, IL 60603

Douglas Warren Hyman

Piper Rudnick LLP 203 North LaSalle Street #1900 Chicago, IL 60601-1293

Samuel Bayard Isaacson

Piper Rudnick LLP 203 North LaSalle Street #1900 Chicago, IL 60601-1293

Daniel J. Lyne

Hanify & King Professional Corporation One Beacon Street Boston, MA 02108-3107

Marvin Allen Miller

Miller Faucher and Cafferty, LLP 30 North LaSalle Street Suite 3200 Chicago, IL 60602

Christopher B. Sanchez

Miller Faucher and Cafferty, LLP 30 North LaSalle Street Suite 3200 Chicago, IL 60602

Patrick J. Sherlock

Beigel, Schy, Lasky, Cohen, Rifkind & Hennessey 11 South LaSalle Suite 1600 Chicago, IL 60606

Jennifer Winter Sprengel

Miller Faucher and Cafferty, LLP 30 North LaSalle Street Suite 3200 Chicago, IL 60602

Lawrence A. Wojcik

Piper Rudnick Gray Cary US LLP 203 N. LaSalle Suite 1800 Chicago, IL 60601-1293